

# MEDICARE AGENTS

## YOUR PATH TO SUCCESS IS WITH SWIFT KENNEDY!



**Quoting Software | Leads | Training & Support | CRM | Dedicated Website**

### Independent agents sell Medicare through Swift Kennedy Marketing for a few key reasons:



#### **ACCESS TO MULTIPLE INSURANCE PROVIDERS**

Swift Kennedy Marketing offers agents access to a range of Medicare plans from various insurance carriers, allowing agents to compare and present options that best fit their client's needs.



#### **SUPPORT AND RESOURCES**

Independent agents benefit from the training, marketing resources, compliance support, and sales tools that a marketing organization like Swift Kennedy can provide. This support helps agents stay informed and comply with regulations, which is especially important in the Medicare market.



#### **INCREASED EARNING POTENTIAL**

By partnering with a marketing organization, agents have access to better commissions, bonuses, and incentives than they would have if they worked alone.



#### **BACK-OFFICE ASSISTANCE**

Independent agents working with Swift Kennedy Marketing receive administrative support, such as processing enrollments, handling renewals, and managing claims. This allows agents to focus more on selling and servicing their clients.



#### **REPUTATION AND CREDIBILITY**

Working under a well-known marketing organization can provide agents with added credibility, especially when navigating the complexities of Medicare plans, which can make clients feel more comfortable and confident in their choices.



**CONTACT COLLIN MCCOY TO LEARN MORE**

[cmccoy@swiftkennedy.com](mailto:cmccoy@swiftkennedy.com)

**1-800-503-7750**